

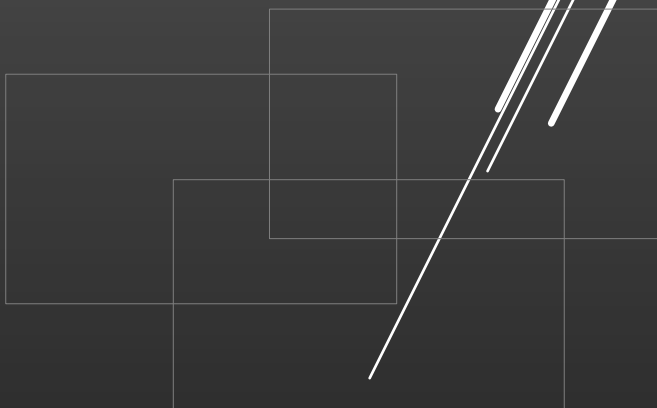
# CV BOOK

Masters 2 Degree

Foreign Languages Applied to  
International Economic Affairs

2013-2014

University Toulouse II Le Mirail



# The Masters 2 Degree FLA-IEA 2013-2014 is...

## **Foreign Languages Applied to International Economic Affairs**

A professional Masters Degree,  
13 students,  
more than 40 countries already explored...



# Presentation

The University Toulouse II Le Mirail (UTM), university of arts, literature, languages and human and social science is a founding member of the Higher Education and Research Centre of Toulouse (PRES). It has inherited many centuries of humanism and disciplinary proceedings.

Founded in 1229, it has acquired a great reputation during the 17th century for accounting prestigious humanists such as Michel Servet, Etienne Dolet, Michel l'Hospital, Rabelais and probably Montaigne.

In 1984, the University is divided into 3 Councils and several Training and Research Units under the Savary law and it remained thus. Since then the number of students has doubled from 14,000 in 1984 to 23,000 with an increase of 30% at the end of year 2013.

Computer mathematics and management and economic sciences, including the MA International Economic Affairs, are also taught at the UTM.

Regarding research, 80% of its laboratories are ranked A+ according to the Higher Education and Research Rate Agency. The UTM owns the solely academic cultural building of a certain dimension in Europe named 'La Fabrique', where a 120 shows are performed each year with a 170 seats made available and the building also includes several exhibition halls.

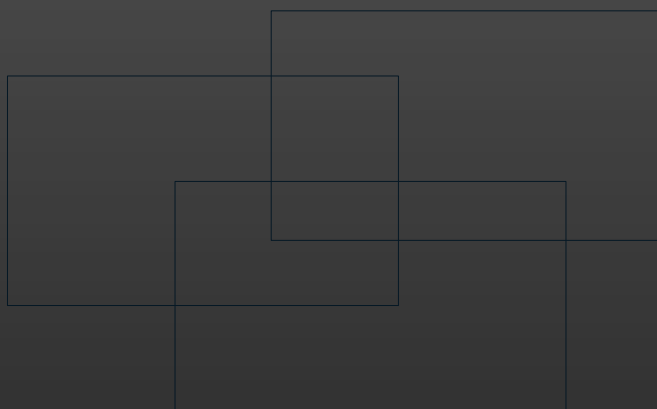
It is also the only university in France to be entirely rebuilt. The UTM hopes to offer to all individuals a high quality standard of work, life and study environment.

The entirely renovated Applied Foreign Languages department building in which the classes of the MA International Economic Affairs are given offers to its students modern work tools.

Pupils have access to several libraries, computer and study rooms, amphitheatres and classrooms equipped with audio and projection technology as well as a student common room.

The Applied Foreign Languages department is also a part of numerous international and multicultural cooperations such as the Erasmus convention or bilateral conventions which favours the students' mobility abroad. Each year, about 400 students register under one of the 100 international agreements and 170 European agreements signed by the university. And more than 350 students pursue schooling abroad.

Welcome to the University  
Toulouse II Le Mirail



# Programme Content

Graduated students from the MA Foreign Languages Applied to International Economic Affairs from the University Toulouse II Le Mirail are trained to become trilingual specialists in international economic intermediation.

With economic skills in business and territorial engineering development, they are able to gather, analyse and present strategic information in order to facilitate decisions making processes within a company.

The following pages will provide the detail of their fields of expertise and the different classes they have attended during their year of study.



# Theoretical Instructions

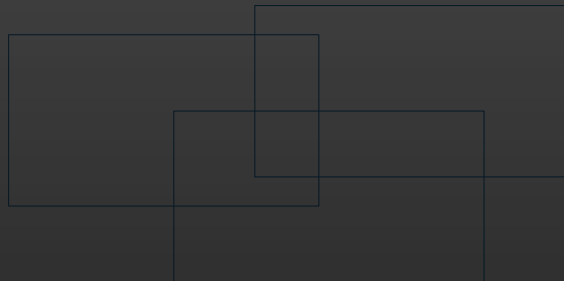
- **International Management:** International management of firms and development action plans in geographical areas at an international scale
- **Development and economics:** area: analysis of environmental, economic and social issues for international development institutions, NGOs and other forms of autonomous communities
- **Economic law for International Organisations:** main processes established by international institutions in charge of promoting international trade (WTO) and monetary stability (IMF, World Bank, monetary institutions of the E.U.)
- **Firms' international strategies:** identification of a firm's motivation to export or invest abroad. Prospects of the main strategies and internationalisation processes. Studies of the different forms of governance in international firms
- **Contracts theory:** analysis of the consequences of some contracts and the rules established following the failures in market regulation

# Vocational education

- **International management in human resources:** international management in human resources, issues at stake in diversity management, strategies led by actors implied in international management in human resources
- **Economic law for International Organisations:** acknowledgement of legal and fiscal constraints in the choice of a firm's international strategy and international operations including production, distribution and trade
- **International marketing:** basic tools for international marketing approach. Completion of a study in order develop a product at an international scale
- **Business communication:** interpersonal communication, job search techniques, improvement of professional image, public speaking, intercultural communication and conflict management
- **Location and attractiveness:** analysis of firm location factors and strategies implemented by local communities. Completion of a comparative study on a targeted area
- **Essay:** 40 to 60 pages on a subject related to international economics and the professional project or the internship
- **Project management:** discovery of fundamental principles of project management (tools, structure and organisation). Application of professional business practices within a team in the framework of the tutored projects

# Professional experiences

- **Conferences and seminars:** on subjects addressing international economic affairs with the participation of firms and institutions such as Airbus, Thales Avionics, UbiFrance, La Coface, Orange France Telecom, Astrium EADS etc.
- **Internship:** 6 months internship from April to September 2014 + an internship report and oral presentation
- **Tutored projects:**
  - ❖ Economic adviser for Thales Avionics during 6 months for the completion of a prospective report on a specific market (benchmarking, business intelligence...)
  - ❖ Marketing officer for OBA (L'Orange Bleue Afrique) during 6 months for the completion of a report on strategies to implement development in sustainable tourism





# Foreign languages



English (compulsory)



German



Spanish



Chinese



Italian



Portuguese



Arabic



Japanese



Russian

## More than an asset, a passport for international careers

- ❖ LEA degree, applied to International Economic Affairs, as well as internships abroad and professional mobility, allow students to speak fluently at least 3 languages, for an operational and professional use (English and French compulsory, and optional languages as B-language)
- ❖ Very specific teaching (languages applied to Business, law, translation, international economy in all languages, case studies)
- ❖ An optimized knowledge of professional specificities for each country (international strategies, case studies, intercultural factors in management...)

# And for the future? Job opportunities and perspectives

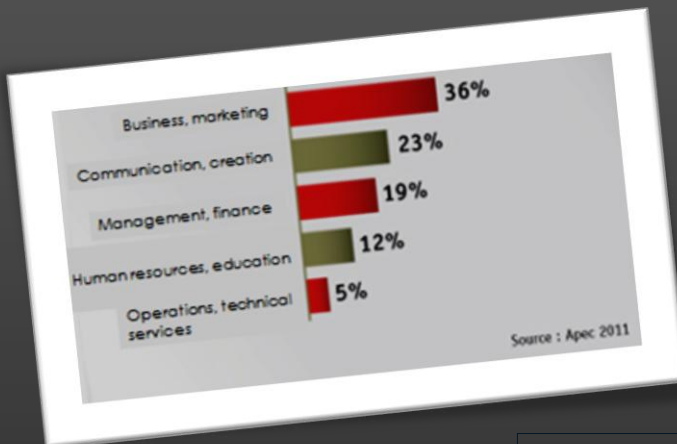
Graduated students can apply to these positions:

- ❖ Project manager
- ❖ Business intelligence manager
- ❖ Consultant in economics
- ❖ Manager of the development of a geographical or linguistic area

They will be able to apply in institutions such as:

- ❖ Firms
- ❖ Chamber of Commerce
- ❖ Regional and local authorities
- ❖ International cooperation institutions
- ❖ Diplomatic missions' economic services

**Which fields are LEA students enabled to work in ?**



ARE YOU LOOKING FOR  
FUTURE COWORKERS?

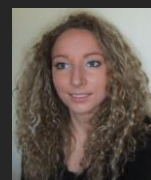


BECAUSE WE ARE LOOKING  
FORWARD TO WORK WITH  
YOU!

# PATRICIA JURION

31 rue Bouquières  
31000 Toulouse

+33 (0)6 45 22 47 39  
patricia.jurion@gmail.com



## Careers in International Intermediation

### Work experience and training

April – Aug. 2013	<b>HUBEE (Digital Solutions) – International Business Development Internship</b> Definition and development of the strategy of internationalization of Hubee Organization of international exhibitions (IBC 2013 - RAI Amsterdam)
May – June 2010	<b>ESSEC SOLUTIONS ENTREPRISES / ORANGE SA, FRANCE TELECOM – Marketing [Student practice]</b> Marketing research on customer satisfaction, B2C relationship
Dec. – March 2010	<b>RONGEAD (NGO) – Statistical Research Internship</b> Statistical data collection about commercial balance and export deficits of Algeria English translations for the website of Rongead Transcriptions of interviews made in English by WTO specialists

### Education

#### **International Economic Affairs Master's Degree 2 – English & Chinese**

International Strategy, Project Management, International Management, University of Toulouse II Le Mirail, France

#### **International Economic Affairs Master's Degree 1 – English & Chinese**

Development Economics, International Strategy, University of Toulouse II Le Mirail, France

#### **Gap year in China**

Intensive Chinese courses  
Minzu University, Beijing, China

#### **Exchange Programme in China [passed with Honors]**

University of Sun-Yat-Sen, Zhuhai, Guangdong Province, China

#### **Foreign Languages Applied to Business – English & Chinese**

Management, International Business, Negotiation, Marketing, English business, Chinese business  
University of Jean Moulin Lyon 3, France

#### **Spanish Business Language Diploma**

Spanish business  
University of Jean Moulin Lyon 3, France

2014-  
2013

#### LANGUAGES

French: ●●●●●●  
English: ●●●●●○  
Chinese: ●●●●○○  
Spanish: ●●●○○○

2013-  
2012

2012-  
2011

#### COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT  
✓ GOOGLE APPS  
✓ OUTLOOK

2011-  
2007

2011-  
2010

2010-  
2007



#### **Business Project : THALES**

Risk Analysis on the Business Jet market  
Team project work from Septembre 2013 – March 2014

# DINA SABER

24 rue Bayard, appt. 16  
31000 Toulouse

+33 (0)6 59 48 26 24  
Dina\_saber@hotmail.com

## Work Experiences

April – Aug. 2013	<b>SDV Colomiers, air department – Internship</b> Customs declaration agent
May – June 2012	<b>ESPACE CROIX-BARAGNON (art gallery), TOULOUSE – Internship</b> Press attaché, communication and traduction
Fev. – March 2010	<b>DHL BLAGNAC – Internship</b> Sea freight operations, import / export
Apr. – July 2009	<b>MEDIA AGENT (ad agency), Berlin, GERMANY – Internship</b> Customer relationship management
November 2008	<b>SAMARAN, Toulouse</b> Market study

## Education

### **2<sup>nd</sup> year of Masters' degree in Applied Foreign languages – International Economic Affairs**

University Toulouse II Le Mirail, France

### **1<sup>st</sup> year of Masters' degree in Applied Foreign Languages – International Trade**

University Toulouse II Le Mirail, France

### **3<sup>rd</sup> year Bachelor degree in Applied Foreign Languages**

University Toulouse II Le Mirail, France

### **2<sup>nd</sup> year Bachelor degree in Applied Foreign Languages – English/Arab/Spanish**

University Toulouse II Le Mirail, France

### **Vocational degree in International Trade**

Lycée Ozenne, Toulouse, France

### **High school diploma in sciences and technologies of management, specialized in marketing**

Lycée Descartes, Rabat, Marocco

2014-  
2013

2013-  
2012

2012-  
2011

2011-  
2010

2010-  
2008

2008

## LANGUAGES

French:	●●●●●●
Arab:	●●●●●●
English:	●●●●●○
Spanish:	●●●●○○
Portuguese:	●○○○○○
German:	●○○○○○

## COMPUTER SKILLS

- ✓ WORD
- ✓ EXCEL
- ✓ PPT
- ✓ ACCESS
- ✓ SPHINX

### **Business Project : THALES**

Market study on the African continent

Team work project from Septembre 2013 – March 2014

# PASCALE CROISE

3 rue de Thionville  
31000 Toulouse

+33 (0)6 30 05 54 35  
pascale8.croise@gmail.com



## Work experiences

April – July 2013	<b>IDA Ireland (Industrial Development Agency), London – Internship</b> Research and foreign direct investment surveys on specific industry sectors and cities attracting foreign development investments
June – Sep. 2012	<b>Tourist Office of Bordeaux – Summer job &amp; Internship</b> Welcoming agent
Jul.– Aug. 2011	<b>Camping Le Roumingue in Lanton, Aquitaine – Summer job</b> Receptionist (mostly English speaking and German visitors) cash-handling and taking the bookings
Jul. – Aug. 2010	<b>BNP/Paribas, loan service – Summer job</b> Loan assistant
July 2009	<b>Maître Hau-Palé's solicitor's office, Bordeaux – Summer job</b> Receptionist with responsibilities for accounting
Aug. 2007 & 2008	

## Education

### **2nd year of MA Foreign Languages Applied to International Economic Affairs**

Project Management, International Management  
University Toulouse II Le Mirail, France

### **1st year of MA Foreign Languages Applied to International Economic Affairs**

University Toulouse II Le Mirail, France

### **3rd year of B.A [Validated with Honours]**

University of the West of England – Bristol, England

### **B.A Applied Foreign Languages – English & Spanish**

Bordeaux III, France

### **Preparation for speech-therapy entrance exam**

MMPP (preparatory school), Bordeaux, France

### **Baccalauréat economic strand**

Sainte Marie de Grand Lebrun, Bordeaux, France

2014-  
2013

### LANGUAGES

French: ●●●●●●  
English: ●●●●●○  
Spanish: ●●●●●○

2013-  
2012

2011-  
2010

### COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT  
✓ GOOGLE APPS  
✓ OUTLOOK

2010-  
2008

2008-  
2007

2007



### **Business Project : THALES**

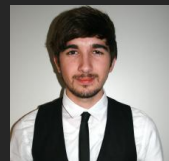
Risk Analysis on the Business Jet market

Team project work from Septembre 2013 – March 2014

# ROMAIN MILHE

12 rue des Couteliers  
31000 Toulouse

+33 (0)6 21 36 53 82  
(0)9 73 66 20 44  
romain.milhe@live.fr



## Work experience and training

Sep. – Dec. 2013	<b>CONTINENTAL, Toulouse, France</b> Creation of E-learning
July – Sep. 2013	<b>CONTINENTAL, Toulouse, France</b> Coordinator of the European City Center: - Administration of Continental's international trainings - Creation of surveys (satisfaction on trainings)
April – June 2012	<b>LA RUECA, Madrid, Spain</b> Assistant of the Human Resources Director: - Creation of surveys (Labor climate, communication) & Creation of various reports (statistics) - Interviews with the employees of the different centers of the association Assistant of the social relationships director: - Monitoring teenagers from Latin America (Scholar activities, events.) - Creation of a report on the immigration from South America

## Education

### **Second year of master in Applied Foreign Languages**

#### **– International Trade**

Université Toulouse II Le Mirail, France

### **First year of master in Applied Foreign Languages**

#### **– International Trade**

Hogeschool- Universiteit Brussel, Belgium

### **Last year of bachelor degree of Applied Foreign Languages, specialization International trade**

French institute of Madrid, Spain

### **Baccalauréat Général série Economie et Sociale**

Académie de Toulouse, France

2014-  
2013

2013-  
2012

2012-  
2011

2009

## LANGUAGES

Français: ●●●●●●  
Anglais: ●●●●●○  
Espagnol: ●●●●●○

## COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT  
✓ LOTUS NOTES  
✓ INTERNET  
✓ ACCESS



### **Business Project : THALES Group**

Risks analysis on the Air Transport's market

Team work project from Septembre 2013 to March 2014



# ROXANE HUNOT

17 Bd de Larramet, appt 14  
31000 Toulouse

+33 (0)6 25 72 11 07  
roxane.hunot@gmail.com



## Work experience and training

June – Sep. 2013	<b>AIRBUS CENTRAL ENTITY, Blagnac, France – Journalist data base officer, Internship</b> Support to the Media Relations team in the diffusion and management of information to the journalists (international scale)
Jan. – May 2013	<b>CANDYSHOP, Bristol (UK) – Promoter, Student job</b> Selling jelly shots and sweets in bars and night clubs
Apr. – Aug. 2012	<b>LOGICA, Blagnac, France – Support agent, Internship</b> Trilingual IT support agent for EADS: English, French, and Spanish Opening and closing customer service requests from level 0 to level 2 regarding IT applications for Human Resources
July – Aug. 2011 & May – June 2010	<b>SCHNEIDER ELECTRIC FRANCE, Toulouse, France – Customer Advisor</b> Management of customer / vendors requests: research for technical and commercial solutions
May – June 2011	<b>Mallorca, Balearic Islands, Spain – Au pair</b> Teaching English to both children (3 and 5 year olds)

## Education

### **2<sup>nd</sup> year of Master in Applied foreign languages for International Relations and Economics – English & Spanish**

University of Toulouse II Le Mirail, France

### **1<sup>st</sup> year of Master – English, Spanish, German and Economics**

University of Bristol, United Kingdom [Erasmus program]

### **Bachelor degree in Applied foreign languages for Economics – English, Spanish & Italian**

University of Toulouse II Le Mirail, France [Graduation 2:1 Degree Honours]

### **Baccalauréat (A-levels)**

English (A\*), Spanish (A\*), Philosophy (A\*), French (A), Economics (A), History (A), Geography (A), Mathematics (B)

## LANGUAGES

French: ●●●●●●  
English: ●●●●●○  
Spanish: ●●●●●○  
Italian: ●●●●○○  
German: ●○○○○○

## COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT  
✓ OPEN OFFICE  
✓ SAP  
✓ VANTIVE  
✓ AUGURE



### **Business Project : THALES Group**

Risks analysis on the Air Transport's market

Team work project from Septembre 2013 to March 2014



# CORALIE TEYSSONNEYRE

1 Val du Riou  
43000 Espaly St Marcel

+33 (0)6 22064076  
coralie.teyssonneyre@gmail.com



## Careers in International cooperation and sustainable projects management

### Work experience and training

May– Dec. 2012	<b>Agent for NGO « Enfants des Andes », Nazca, Peru</b> English and French teacher, educative projects, sustainable tourism projects
Feb. – April 2012	<b>Receptionist and call center agent for Sandaya campings group, Montpellier</b> Use of professional software (UNICAMP), client backup, marketing and prospection
June – Aug. 2010	<b>3rd year internship, Hospitality Services consultancy, Perth &amp; Melbourne, Australia</b> Data analysis, marketing and market prospection, company promotion, reports
June – Aug. 2007	<b>Hostel Popocatepetl, Puebla, Mexico</b> Reception, reservations, guest caring, website administration

### Education

#### **International Economic Affairs Master's Degree 2 – English, Spanish & Portuguese**

Project Management, International Management, Communication  
University of Toulouse II Le Mirail, France

#### **International Economic Affairs Master's Degree 1 – English, Spanish & Portuguese**

Business in English and Spanish, Portuguese  
University of Toulouse II Le Mirail, France

#### **University Paul Valéry Montpellier III, Master degree 1st year**

Foreign Languages applied to international projects & economics

#### **Bachelor Degree, Foreign Languages Applied to Business – English, Spanish & Portuguese**

Management, International Business, Negotiation, Marketing,  
English business, Spanish business, civilization and intercultural matters  
University Lumière Lyon 2, France

#### **EICD 3A (International school of business and Development, with a focus on the 3-A continents issues, America Asia Africa)**

1st year and 2-month internship abroad validated

#### **Baccalaureat (A degree) – Scientific option, with First Class honours**

Lycée Ch. & A. Dupuy, Le Puy en Velay, France  
Equivalent to high school diploma (A-levels)

2014-  
2013

#### LANGUAGES

French: ●●●●●●  
Spanish: ●●●●●●  
English: ●●●●○  
Portuguese ●●●●○

2013-  
2012

2012-  
2011

#### COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT  
✓ GOOGLE APPS  
✓ OUTLOOK

2011-  
2007

2007-  
2006

2006



#### **Business Project : ORANGE BLEUE AFRIQUE**

Market study, strategic analysis, marketing solutions  
Septembre 2013 – March 2014

# GELI VILLAESCU SA

79 Rue de Chaussas, Maison 8  
31200 Toulouse

+33 (0) 6.46.72.57.90  
geli.gvo@gmail.com



Challenging position where I could apply my skills and abilities obtained through my work experience and educational background for the success of my professional career

## Work experience and training

- 2012–2013 **Ireland France Chamber of Commerce – Dublin, Ireland**  
Events and Services Assistant at the 3rd largest bi-lateral Chamber in Ireland, Organization of 30 events (business and social), from 40 to 300 participants, Development of a portfolio of new services for French companies in Ireland, Enrolment of new members (start-up, SME, Corporate), business meetings, Released a monthly newsletter sent to 4,00 contacts containing interviews and promotional materials, Updating and publishing of the Members Directory 2013/2014, Continual updating of the IFCC website and managed project for implementation of the new website using TYPO3, Development of a social media strategy, Publication of brochures on the Chamber, membership, events and services, Administrative duties: daily assistance to the Director, office management, answered more than 200 queries from Irish and French companies
- 2011 (6 months) **Rimontgó – Valencia, Spain**  
Account Manager, Market research on the luxury Real Estate sector, Translation/Interpretation from English + Spanish to French and from English + French to Spanish, Marketing : Publication of brochures on the luxury Real Estate , Administrative duties : emails, calls, reception of customers
- 2011 – 2012 **Tutoring/Assistant/Secretary- Toulouse, France**  
Private tuition, Assistance to students with disabilities
- 2010 **Au pair– Ennis, Ireland (3 months)**

## Education

### **International Economic Affairs Master's Degree 2 – English & Spanish**

Project Management, International Management  
University of Toulouse II Le Mirail, France

### **International Economic Affairs Master's Degree 1 – English & Spanish**

University of Toulouse II Le Mirail, France

### **Bachelor Degree in International Economic Affairs**

University of Toulouse II – Toulouse), France

2014-  
2013

2012-  
2011

2011-  
2008

## LANGUAGES

French: ●●●●●●  
Spanish: ●●●●●●  
English: ●●●●○

## COMPUTER SKILLS

- ✓ WORD
- ✓ EXCEL
- ✓ PPT
- ✓ OUTLOOK
- ✓ PUBLISHER
- ✓ TYPO 3

### **Business Project : ORANGE BLEUE AFRIQUE**

Market study, strategic analysis, marketing solutions  
Septembre 2013 – March 2014

# JULIETTE BERTRAND

18 Rue du Général Jean Pegot  
31000 Toulouse

+33 (0)6 82667491  
juliettechazalb@gmail.com



## Work experience and training

May– July 2013	<b>Institut Polytechnique de Lyon (Engineering school in Lyon, France)</b> Internship at the International Office / member of the IPL summer school steering group
July– Aug. 2011	<b>Rothschild Group (Paris, France)</b> Assistant to four relationship managers
Sept. 2010 and 2009	<b>Ampholia Society</b> - English, French, Spanish Interpreter Maison & Objet Paris Trade Show (Paris, France)
July – Aug. 2010 and Aug. 2009	<b>Ampholia Society</b> - Export Sales Assistant

## Education

**International Economic Affairs Master's Degree 2 – English & Spanish**  
University of Toulouse II Le Mirail, France

**International Business Master's Degree 1 – English & Spanish**  
Master's in Langues Etrangères Appliquées with a focus on International business - B + grade  
University of Lyon II, France

**Academic institution Universidad de Málaga (Andalusia, Spain)**  
Translation and Interpretation (Erasmus student)  
Langues Etrangères Appliquées degree – with honors (A + grade)

**Academic institution Université Paul Valéry Montpellier III (France)**  
Langues Etrangères Appliquées (Advanced level of English and Spanish languages with a specialization in translation, business and law – Arabic beginner)  
[English A, Spanish A, Arabic A+, Business and Law B+ grades]

2014-  
2013

2013-  
2012

2012-  
2011

2011-  
2009

### LANGUAGES

French: ●●●●●●●●  
English: ●●●●●●○  
Spanish: ●●●●●○

### COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT



### **Business Project : ORANGE BLEUE AFRIQUE**

Market study, strategic analysis, marketing solutions  
Septembre 2013 – March 2014

# YULING MAO

60 rue Lancefoc  
31000 Toulouse

+33 (0)6 959 56740  
sunrayvictim@gmail.com



Acceptance to graduate program in International Projects Management

## Work experience and training



## Education

### **International Economic Affairs Master's Degree 2 – English & Chinese**

University of Toulouse II Le Mirail, France

### **Master 1 degree, Applied Foreign Languages English-Chinese**

Specializing in International Projects Negotiation

University Paul Valéry Montpellier 3, Montpellier, France

### **B.A. Applied Foreign Languages English-Chinese**

English, Chinese languages & civilization, International economy

University Paul Valéry Montpellier 3, Montpellier, France

### **B.A. Foreign Languages - Specializing in English**

China West Normal University: Sichuan, China

### **High School Diploma**

High School of Santai: Sichuan, China - Specializing in Literature

2006

2014-2013

2013-2012

2012-2011

2010-2008

2006

## LANGUAGES

Chinese: ●●●●●●

English: ●●●●○

French: ●●●●○

## COMPUTER SKILLS

✓ WORD

✓ EXCEL

✓ PPT

### **Business Project : THALES**

Market study on the African continent

Team work project from Septembre 2013 – March 2014

# KAI DENNIS

1 Boulevard Armand Duportal  
Appartement 7  
31000 Toulouse - France

+33 (0)6 17 24 16 29  
k.dennislse@gmail.com



## Work experience and training

April – Aug. 2013	<b>Consulting Government Industry's CGI (Toulouse, France) – Information and Technology</b> IT support agent in logistics. English/French (+ other language) mandatory
May – June 2010	<b>MI-GSO - Project management company of Alten group (Nantes, France)</b> International Intermediation. Translation of internal documents from French to English and English to French and management of data in the firms' sharepoint data base
July 2007	<b>Cultural Association between France and Japan (Bordeaux, France)</b> Guide and interpreter for Japanese people moving to France

## Education

### **International Economic Affairs Master's Degree 2 – English/Japanese**

International Strategy, Development Economics, Project Management, International Management, Marketing, Communication

University of Toulouse II Le Mirail, France

### **International Economic Affairs Master's Degree 1 – English/Japanese**

Development Economics, International Strategy, International legislation, International Management

University of Toulouse II Le Mirail, France

### **Gap year in Latin America**

Travel in Peru, Bolivia, Spain and Portugal after a winter season in the ski resort of Les Gets, France

### **Foreign Languages Applied to Business – English/Japanese**

International relations, Marketing, Law, Economics, English speaking countries and Japanese civilisation

Business English, Business Japanese

University Michel de Montaigne Bordeaux III

## LANGUAGES

French: ●●●●●●  
English: ●●●●●○  
Japanese: ●●●●○○  
Spanish: ●●○○○○

## COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT

2010-  
2007

2010-  
2007

2010-  
2007

2010-  
2007

### **Business Project : THALES**

Risk Analysis on the Business Jet market

Team project work from Septembre 2013 – March 2014

# ESTELLE FERNANDEZ

63 route de Salvagnac  
81 310 Lisle sur Tarn

+33 0(6) 76 82 32 27  
estelle.fdz@gmail.com



## Work experience and training

June – Aug. 2013	<b>Internship at Infaco SA – Cahuzac-sur-Vère (France)</b> Participation in the subsidiary development based in California, USA
May – July 2012	<b>May to July 2012: Internship at SDV International logistics – Colomiers (France)</b> Sales department
Oct. – Mar. 2012	<b>Group project (one day per week) at Moversia – Clermont-Ferrand (France)</b> Search Engine Optimization – Web marketing & Web reputation
July – Aug. 2011	<b>Reception agent at “Crédit Agricole Nord Midi Pyrénées” – Cordes sur Ciel (France)</b>
July – Aug. 2010	<b>Internship at SDV International logistics – Colomiers (France)</b>
Feb. – March 2011	<b>Service employee, Maison de retraite Lagrange – Lisle/Tarn, France</b> <b>Internship at Andrés Romero S.L – Valencia, Spain</b>
April – July 2010	Prospecting and customers follow up.

## Education

### **2<sup>nd</sup> year graduate “Applied Foreign Languages” specialized in International Economic Affairs**

University Toulouse II Le Mirail – Toulouse, France

### **1<sup>st</sup> year graduate “International Business” specialized in Commercial activities development.**

Copenhagen Business School – Copenhagen, Denmark

### **3<sup>rd</sup> year undergraduate “International exchanges” specialized in sales**

IUP of International Business – University Blaise Pascal Clermont-Ferrand II, France

### **Second year of a 2-year vocational diploma in International Business**

Lycée Ozenne – Toulouse

### **First year of a 2-year vocational diploma in International Business**

Lycée Ozenne – Toulouse

### **French Baccalauréat majoring in Economics and Social Sciences**

2014-  
2013

2013-  
2012

2012-  
2011

2010  
2009

June  
2009

June  
2009

## LANGUAGES

French: ●●●●●●  
English: ●●●●●○  
Spanish: ●●●●●○  
Chinese: ●●○○○  
Italian: ●●○○○

## COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT  
✓ INTERNET



### **Business Project : THALES**

Market study on the African continent

Team work project from Septembre 2013 – March 2014

# MAILHES CHARLINE

16, rue Cantegril  
31700 Mondoville

+33 (0)5.61.85.76.09  
+33 (0)6.86.98.68.34  
charline.mailhes@wanadoo.fr



## Work experience and training

June - Sept 2013	<b>KITIPONGO, Madrid – Prospection and marketing</b> Internship as a part of the Master
May – July 2012	<b>DHL Airbus, Colomiers - Customs implant</b> As part of the Licence, internship dedicated to custom clearance works
2011 - 2012	<b>INO RECYCLAGE, Clermont-Ferrand – Prospection and negotiation</b> As part of the Licence, one day a week dedicated to prospection and negotiation works
Feb - March 2010	<b>ZIEGLER, Blagnac – Import/Export</b> As part of the BTS, internship dedicated to import export tools management
April - June 2009	<b>BASI, Barcelona - Prospection</b> As part of the BTS, internship dedicated to prospection works
2009	<b>MAISON PALMADE, Massabrac – Market Study</b> Market study on the duks products market toward Spain
2008	<b>Holder of BAFA</b> Animator in the MONDONVILLE leisure center during school holidays

## Education

### **International Economic Affairs Master's Degree 2 – English/Spanish**

University of Toulouse II Le Mirail, France

### **International Trade Degree 1**

Madrid European University MADRID (Spain)

### **Licence International Exchanges**

IUP CLERMONT-FERRAND

### **BTS International Trade**

Lycée Ozenne TOULOUSE (France)

### **Baccalauréat Social and Economy specialized in English**

Lycée St-Exupéry BLAGNAC

2014-  
2013

2013-  
2012

2012-  
2011

2011-  
2009

2009-  
2008

## LANGUAGES

French: ●●●●●●  
English: ●●●●●○  
Spanish: ●●●●●○  
Italian: ●●○○○○  
Chinese: ●●○○○○

## COMPUTER SKILLS

- ✓ WORD
- ✓ EXCEL
- ✓ PPT
- ✓ INTERNET
- ✓ DELTA Customs software

### **Business Project : THALES**

Market study on the African continent

Team work project from Septembre 2013 – March 2014

# KITTY ECKSTEIN

12 rue du Colonel Flament  
12000 RODEZ - France

06 45 68 39 89  
kitty.eckstein@yahoo.fr



## Work experience and training

Feb. – June 2013	<b>Business Development Dpt. MyDriver (Sixt Venture), Berlin</b> Market research, setting up of logistics system and customer service
March– Sept. 2012	<b>International Office, Linköping University, Sweden</b> Person in charge of cultural and sports activities, preparation of the conference "European Association for International Education", communication and relationship with local entities
Jan. – June 2011	<b>University's library for foreign languages, Université de Toulouse II, France</b> reception, lending, guided tours, online research
July. – Aug. 2010	<b>Canoe and kayak centre "Asv'Olt", Vieille-Vie (12), France</b> Reception, (foreign) customer service, telephone reception
July 2008 – June 2009	<b>European Voluntary Service in a home for young workers, Rodez</b> Voluntary Service: Organisation and carrying out of cultural and sports activities

## Education

**MA in International Economic Affairs, English/German**  
Université de Toulouse II

**BA in International Economic Affairs, English/German/Swedish**  
Université de Toulouse II  
3<sup>rd</sup> year at Linköping University, Sweden (Erasmus)

**A-levels, special track in music and German**  
Goethe-Gymnasium/Rutheneum seit 1608 in Gera, Germany

2014-  
2013

2012-  
2009

2008

### LANGUAGES

German: ●●●●●●  
English: ●●●●○  
French: ●●●●○  
Swedish: ●●●●○

### COMPUTER SKILLS

✓ WORD  
✓ EXCEL  
✓ PPT  
✓ GOOGLE APPS  
✓ OUTLOOK



### **Business Project : THALES Group**

Risks analysis on the Air Transport's market  
Team work project from September 2013 to March 2014